



Door To Door Sales Rep

WHY JOIN H&H EXTERIORS INC.?

- **Lucrative Earning Potential:** First-year earnings range from \$50K to \$150K+ with uncapped commission.
- **Competitive Percentage-Based Commission:** Earnings vary based on experience, with higher percentages for those with prior management experience.
- **Full-Time, 1099 Position:** (Currently not offering W2 employment)
- **Company Vehicle or Allowance:** Provided for those who qualify.
- **Flexible Schedule:** Enjoy the freedom to take time off when needed.
- **Incentive-Based Sales Contests:** Earn bonus payouts and company-sponsored trips.
- **Dynamic & Supportive Work Environment:** Join a winning team culture that promotes growth and success.
- **Comprehensive Training & Development:** Get access to industry-leading coaching and advancement opportunities.
- **Opportunities for Rapid Career Advancement:** Fast-track promotions into sales management and leadership roles.

RESPONSIBILITIES

- Identify and canvass territories affected by storm damage (storm maps provided).
- Conduct exterior property inspections for residential and commercial properties.
- Document, photograph, and assess damages accurately.
- Guide homeowners through the insurance claims process from start to finish.
- Build trust and maintain strong relationships with clients.
- Utilize our in-house CRM to manage leads and customer information.
- Meet daily and weekly goals for inspections, claims filed, and signed contracts.
- Maintain open communication with sales leadership and customers.
- Work closely with office support to maximize productivity and problem-solve challenges.
- Adapt to a fast-paced, evolving industry while maintaining a positive, professional attitude.
- Represent and uphold H&H Exteriors' strong brand reputation.

QUALIFICATIONS & EXPERIENCE

- Must have industry experience in conducting property inspections and the ability to identify storm damage.
- Competitive mindset with a drive to excel and succeed.
- Ability to work independently while also being a team player.
- Strong time-management skills and ability to self-schedule.
- Confidence in engaging homeowners and offering our services.



- Ability to handle objections and navigate challenging customer interactions.
- Commitment to customer satisfaction throughout the project lifecycle.
- Understanding of our materials, warranties, and service offerings.
- Proven track record of success in any industry.
- Must own a smartphone capable of running necessary apps and taking photos.
- Basic computer and mobile application proficiency.
- Must be at least 21 years old (insurance requirement).
- Valid IL driver's license.

PERKS & INCENTIVES

- **Company Vehicle/Allowance:** Provided for qualified team members.
- **Professional Training & Career Advancement:** Fast-track opportunities for leadership roles.
- **Dedicated Support Team:** Receive assistance from management and office staff whenever needed.
- **Exciting Sales Contests:** Win cash bonuses and all-expenses-paid company trips.
- **Uncapped Commission Structure:** No earning limits—your success is in your hands.
- **Work-Life Balance:** Flexible scheduling to accommodate personal needs.
- **Extensive Training Provided:** Whether you're experienced or new to the industry, we equip you with the skills needed to succeed.
- **Performance-Based Rewards:** The harder you work, the more you earn—our top performers exceed \$200K annually!
- **Supportive & Growth-Oriented Culture:** Join a team that values collaboration, mentorship, and professional development.

Join H&H Exteriors Inc. and be part of a company that values hard work, integrity, and success!

Job Types: Full-time, Contract

- Bonus opportunities
- Commission pay

Work Location: On the road